

# The Bee

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THURSDAY, AUG. 11, 1904.

CHICAGO is well located to stand a meat famine, with the great lakes at her feet. The city is already consuming 200,000 pounds of fish daily.

CHAIRMAN TAGGART, of the Democratic national committee, is said to "dearly love an uphill fight," and the Republican committee allege that he has now such a fight cut out for himself. This is a situation that should be satisfying both to Mr. Taggart and the Republican leaders.

MICHAEL DONNELLY, president of the striking butchers, has announced that he is a socialist of the active sort. This, it would appear, from methods adopted in Chicago, means a socialist with a club in his hands. Michael wants all union men to cut the existing political parties and get in the socialist wagon.

MODERN surgery accomplishes new wonders every now and then in these days. The latest is reported from Philadelphia where a girl had been shot through the spine by a jealous sweetheart. The spinal cord was severed by the surgeons, the shattered bones removed and the cord was sewed together with gold threads. The wound was inflicted in January, 1901, and the girl has been in the hospital for two years but lately has recovered feeling in her lower limbs and is able to walk with assistance.

## BUSINESS.

Business conditions and prospects have not been so satisfactory for months as they are today. The commercial failures which showed such a decline in both May and June show a still further falling off for July, the liabilities of July, 1904, being only \$8,812,097 as compared with \$16,751,245 a year ago. Savings bank deposits are still increasing in industrial centers, there having been an increase of deposits to the amount of \$54,672,392 in New York State alone during the past year ending June 30th.

Renewed confidence is shown in iron and steel circles; there is a much steadier tone in the dry goods market and the trading in the wool market is unprecedented.

Confidence seems to pervade all industrial and commercial centers. This is seen particularly in the early fall buying and the orders for new equipment and extension of railroads and general construction. Railroads are showing increased earnings and the prospects for fall business both in moving of crops and general merchandise transportation is fully up to last year's record. Added to this splendid outlook is the most satisfactory bulletin of the Bureau of Labor showing that the purchasing power of the masses is still increasing, wages having advanced in greater ratio than cost of living. Many mills will soon start up after a few weeks of idleness and in spite of labor troubles in some centers there is an undertone of confidence throughout the country. This will increase from week to week as the time nears for harvesting the crops and entering upon the general fall business. In other words we seem to be on the threshold of another year of good times and pros-

## A THOUGHT FOR THE WEEK.

Have the goods the people ask for. If you haven't them, say so. Never give a customer a different article from the one wanted without full explanation and consent. Substitution of that sort is inexcusable and will prove a boomerang every time.

Be ready for the early birds. Have the store open and cleaned soon enough that your first woman customer will never catch you mopping and dusting. I might say, too, that it is a bad plan to allow people to feel hurried if they come in about closing time at night.

Polite and accommodating clerks are the making of a store and its trade. Surly or gruff clerks will run any business into the ground. Keep the novelties of the stock well displayed in places handy of access. They are the goods that sell on sight to people who did not come to buy them. Arrange your stock carefully so that one department will always play into the hands of the next.

Don't forget that while large profits are desirable, yet it is easier to make the same amount by a large number of small profits. Small profits and a host of them are what build up the big business.

Keep every thing shiny that will shine. No one will step out of your store for fear of having their eyes injured by the dazzle of polished fittings.

Use plenty of well printed signs and price cards around the store. Label in this way everything that you can. Silent salesmen of this sort are a valuable aid in any kind of a store.

Whatever your line, just notice what things are new and being advertised that you could sell. When something that is going to be a seller comes along, don't wait to be forced into keeping it. Be ready for the first call. That's one of the good ways of getting the other fellow's business.

Have seats for customers but not for loafers. You can't afford to let anyone feel hurried. Nine women in ten, if they sit down five minutes to wait or to rest, will see something more that they want.

Don't forget to advertise constantly. Keep at it all the time; it is the only way to make your advertising a success.

## A Summer Cold.

A summer cold is not only annoying but if not relieved pneumonia will be the probable result by fall. One Minute Cough Cure clears the phlegm, draws out the inflammation, heals, soothes and strengthens the lungs and bronchial tubes. One Minute Cough Cure is an ideal remedy for the children. It is pleasant to the taste and perfectly harmless. A certain cure for croup, cough and cold.

Sold by St. Bernard Drug Store.

If accounts are true the lawn at Rosemount is beginning to look like a railroad cut.

From the Maybrick case the world learns once more of the strength which lies in a mother's love.

Foley's Kidney Cure is a medicine free from poisons and will cure any case of kidney disease that is not beyond the reach of medicine.

Sold by Jno. X. Taylor.

## Ayer's Hair Vigor

Feed your hair; nourish it; give it something to live on. Then it will stop falling, and will grow long and heavy. Ayer's Hair Vigor is the only

## Hair Vigor

hair food you can buy. For 60 years it has been doing just what we claim it will do. It will not disappoint you.

"My hair used to be very short. But after using Ayer's Hair Vigor a short time it began to grow, and now it is fourteen inches long. This seems a splendid result to me after being almost without any hair."

Mrs. J. H. FIFER, Colorado Springs, Colo.

\$1.00 a bottle. J. C. AYER & CO., Lowell, Mass.

for Short Hair

## ENGINE AND NINE CARS

Plunge into Green River Through an Open Draw.—Engineer and Fireman Lose Their Lives.

Spottsville, Ky., Aug. 8th.—Through freight train No. 65, pulled by engine No. 16, east-bound over the Louisville, Henderson and St. Louis railroad, ran through the open draw in the bridge here at 8:45 o'clock to-night, dumping the engine and nine cars into Green river. Engineer, Walter Reidel and Fireman Carl Lishen, both of Cloverport, went down with their engine and were drowned, two negro tramps were also known to have lost their lives. One of the cars was loaded with hogs, while the other eight were laden with merchandise.

The train, which is known as a fast freight, left Henderson at 7:45 o'clock in charge of Conductor D. C. Benton. It arrived here at 8:38, but was not scheduled to stop. The draw span of the bridge was open, the steamer Crescent City having just passed through as the train reached the bridge approach. The train, which was going at a fair rate of speed, shot on to the bridge, and in an instant the engine was plunging into the river fifty feet below, followed by nine cars.

Fortunately the train broke on the tenth car, which was left hanging on the span. A tramp, who gave his name as Hayden, was found asleep in this car a few minutes after the accident. He said that he knew nothing about the tragic event until awakened. Different theories were advanced as to the cause of the wreck. Night Watchman John Richardson said that he had the usual red light out at the bridge approach, which is always the signal that the draw is open. He said he saw the train coming, but thought it would slow down, as was the custom, when the danger signal was in view. He, with Conductor Benton, advanced the theory that airbrakes must have refused to work, as the engineer certainly saw the signal.

Within a few minutes after the accident occurred a search was begun for the bodies of the drowned men. Only their coats and caps were found floating on the water.

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## L. & N. TIME CARD.

Time of arrival of trains passing through Earlinton.

### NORTH BOUND.

No. 52.....10.46 a. m.  
No. 54.....11.26 p. m.  
No. 92.....6.29 a. m.  
No. 70.....8.20 a. m.  
No. 72.....4.20 p. m.

### SOUTH BOUND.

No. 51.....4.06 p. m.  
No. 53.....4.32 a. m.  
No. 93.....11.04 p. m.  
No. 69.....3.15 p. m.  
No. 71.....10.15 a. m.

## I. C. R. R. TIME CARD.

Time of departure of Illinois Central trains from Nortonville, Ky.

### NORTH BOUND.

No. 102.....1.30 p. m.  
No. 104.....3.47 a. m.  
No. 122, local pass. 10.34 a. m.  
No. 196, local fr't. 2.35 p. m.

### SOUTH BOUND.

No. 101.....4.02 p. m.  
No. 103.....1.37 a. m.  
No. 121, local pass. 1.01 p. m.  
No. 195, local fr't. 9.20 a. m.

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